

Sullair Service Agreements

Your Choice for Managed Care



Well-maintained compressed air systems maximize uptime production.

Providing:

- Increased productivity by reducing unplanned downtime
- Avoidance of catastrophic equipment failure
- Optimization of your service resources



Name of Agreement	TEAM Care	Preferred Care	Superior Care	Total Care	AirTility SM
Customer Need	Perform Their Own Service with Access to Technical and Parts Support	Routine Maintenance Over a Specified Period	Routine Maintenance Over an Extended Term Complemented with Value-Added Services	Outsourced Maintenance While Retaining Equipment Ownership	Compressed Air As a Utility
Engineering and System Design	Customer	Customer	Customer	Customer	Your Sullair Distributor
Equipment Selection	Customer	Customer	Customer	Customer	Your Sullair Distributor
Power Costs	Customer	Customer	Customer	Customer	Your Sullair Distributor
Maintenance and Repairs	Customer	Shared	Shared	Your Sullair Distributor	Your Sullair Distributor

Different Customers... Different Needs

Sullair offers a variety of maintenance programs that not only satisfy your needs but also compliment your business objectives and your resources. Take advantage of our knowledge and expertise to help you assemble the exact level of service to meet your compressed air requirements.

TEAM Care Technical Education and Air-end Management

- Thorough equipment orientation with your staff on your compressor
- 24-hour backup from Sullair technicians
- Easy access to technical support

Preferred Care Maintenance Performed by Sullair's Skilled Technicians

- Sullair's program of routine maintenance includes regular inspection of filters, separation element, and compressor fluid
- 24/7 emergency breakdown service

Superior Care Maintenance and More

Sullair's program of routine maintenance offered under Preferred Care, plus:

- Value-added services tailored to your specific needs
- 24/7 emergency breakdown service

Total Care We Treat Your Compressor Like It's Ours

- Sullair assumes 100% of the maintenance
- Extended term professional maintenance at a fixed cost
- Routine compressed air system evaluation and reporting
- 24/7 emergency breakdown service

AirTilitySM Why Generate Your Own Compressed Air?

- Eliminate the capital costs of buying compressor systems
- No maintenance worries
- No downtime
- Reduce energy costs with continuously maintained, monitored, and upgraded equipment

Sullair offers air system solutions to help compressed air users reduce their energy costs and improve their productivity by analyzing, managing and controlling total compressed air systems. Information on the compressed air system tailored to your specific needs can be obtained by contacting your local Sullair Distributor. To acquire local distributor contact information, visit us online at www.sullair.com or call 219-879-5451.



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